

(ON THE LETTER HEAD OF ENTITY SEEKING REGISTRATION)

**REGISTRATION FORM FOR FOREIGN BUYERS
FOR EXPORT OF BENZENE**

WEB SITE USERS TO KINDLY DOWNLOAD THE DATA SHEET AS BELOW FROM OUR WEBSITE www.iocl.com AND COMPLETE IT IN ALL RESPECTS BEFORE SUBMISSION.

Indian Oil Corporation (IOC) exports Benzene through tendering procedure from foreign parties registered on its approved mailing list(s). In case you wish to be registered on IOC's approved mailing list(s) as a direct buyer, for participating against IOC's tenders for export of Benzene, you are requested to fill up the following registration form and submit it, duly signed and stamped on the letter head of your company along with enclosures, to the address provided at the end of this message. The mere submission of an application by a party does not guarantee registration on IOC mailing list. IOC reserves the right to reject any application without assigning reasons thereof.

Kindly note that we deal on principal-to-principal basis with the parties who are registered on our approved Mailing List and not through any intermediary. Kindly also note that all data received either from you or your trade/bank references would be treated in strict confidence and would be used only for the purpose of registration on IOC's Mailing List(s). It is also requested that the data/documents sought may kindly be provided as per seriatim. We wish to inform that the request for registration on IOC's mailing list(s) shall be considered, only on receipt of full data including audited balance sheets/ annual reports as well as satisfactory references from reputed international oil parties and from banks. Kindly also note that the decision of IOC shall be final and binding upon the parties with regard to registration.

FORM RG-3

DATA SHEET TO BE FILLED ON THE LETTERHEAD BY PROSPECTIVE FOREIGN BUYER

I. APPLYING COMPANY DETAILS:

SR.NO	ITEMS	DETAILS
1.	NAME OF THE COMPANY SEEKING REGISTRATION	
2.	NATIONALITY/COUNTRY OF INCORPORATION	
3.	CORPORATE HEADQUARTERS	
4.	DATE OF INCORPORATION <i>Please enclose copy of Certificate of Incorporation duly signed by director/company secretary.</i>	
5.	CORE BUSINESS ACIVITY OF THE COMPANY	
6.	YEAR SINCE TRADING IN PETROCHEMICAL PRODUCTS	
7.	TYPE OF COMPANY – PRIVATE/PUBLIC <i>Please specify whether your company is directly or indirectly held/controlled/owned by any Indian entity/ National(s). Request from Indian parties as well as foreign branches of Indian Parties would not be considered.</i>	
8.	NAME OF THE CHAIRMAN/PRESIDENT/MANAGING DIRECTOR	

9.	CONTACT PERSON (S) NAME: DESIGNATION: TELEPHONE NOS- OFFICE: TELEPHONE NOS – MOBILE: FAX NOS: E-MAIL IDS: POSTAL MAILING ADDRESS:	
10.	PARENT/HOLDING COMPANY, (IF ANY) <i>Please give %age of share holding.</i> <i>Please provide supporting document for being a 100% subsidiary, if applicable.</i>	
11.	SUBSIDIARY (IES), if any <i>Please give %age of share holding(s)</i>	

II. INTERESTED IN REGISTRATION FOR:

SR.NO	ITEMS	DETAILS
1.	PURCHASE OF PETROCHEMICAL PRODUCTS <i>VIZ. BENZENE ETC.</i>	

III. REFERENCES:

SR.NO	ITEMS	DETAILS
1.	BANK REFERENCES (Minimum Two) <i>Please furnish names of the bank(s), dealing officials, e-mail lds/ fax nos., postal addresses. The party seeking registration shall have no objection to IOC making enquiries from such banks in the course of registration.</i>	
2.	TRADE REFERENCES (Minimum Four) <i>Please furnish names of the parties, dealing officials, e-mail lds/fax nos., postal addresses in respect of parties with whom trading transactions have been entered into during the last one year. The party seeking registration shall have no objection to IOC making enquiries from such trade references in the course of registration.</i>	

IV. VOLUME OF PHYSICAL TRADE FOR PETROCHEMICAL PRODUCTS FOR PREVIOUS THREE YEARS

(IN MTS)

DESCRIPTION (GRADES)	2013		2012		2011	
	TERM	SPOT	TERM	SPOT	TERM	SPOT
BENZENE						
OTHERS						

V. VALUE OF PHYSICAL TRADE FOR PETROCHEMICAL PRODUCTS FOR PREVIOUS THREE YEARS

(IN MILLION USD)

DESCRIPTION	2013		2012		2011	
	TERM	SPOT	TERM	SPOT	TERM	SPOT
BENZENE						
OTHERS						

Notes:

1. The Physical volume traded in the international market should only be given in the above format, for Purchases and Sales separately.
2. The inter company/group transactions may kindly be excluded and given separately in the above format.
3. Purchases or Sales of petrochemical products for use in own country/refinery/market are not to be included in the figures given in above table and may be shown separately.

VI. KINDLY PROVIDE NAMES OF 5 SUPPLIERS AND 5 CUSTOMERS OF BENZENE

VII. FINANCIAL DATA/PERFORMANCE (PREVIOUS THREE YEARS):

(IN MILLION USD)

SR. NO	DESCRIPTION	YEAR ENDED ON		
		2013	2012	2011
1.	NET SALES/ TURNOVER			
2.	NET PROFIT			
3.	ANY OTHER RELEVANT AND KNOWN INFORMATION OF THE COMPANY THAT IS LIKELY TO IMPACT PROFITABILITY OF THE COMPANY IN THE SHORT TERM.			
4.	ANNUAL/FINANCIAL REPORTS <i>It is mandatory to submit printed/certified audited accounts along with Directors' and Auditors' Report, Notes on Accounts for the previous Three years and other related published information, if any.</i>			

VIII. OTHER INFORMATION:

SR. NO	ITEMS	DETAILS
1.	IS THE COMPANY FACING AT THE TIME OF SEEKING REGISTRATION ANY KNOWN LEGAL DISPUTES THAT ARE LIKELY TO ADVERSELY AFFECT THE PERFORMANCE OF CONTRACTS/ MEETING ITS FINANCIAL COMMITMENTS.	

2.	PLEASE CONFIRM TO SUBMIT ANY PARENT CORPORATE GUARANTEE IF REQUIRED, AS PER POLICY OF IOC. IN CASE PARTY SEEKING REGISTRATION DOES NOT HAVE ITS OWN FINANCIALS AND THEY WANT TO REGISTER ON INDIANOIL MAILING LIST, THEN PLEASE CONFIRM TO PROVIDE THE FINANCIALS OF THE PARENT ALONG WITH PARENT COMPANY GUARANTEE AS PER INDIANOIL FORMAT	
3.	PLEASE CONFIRM WHETHER APPLICANT COMPANY OR ITS GROUP/ SUBSIDIARY/ AFFILIATE/ PARENT COMPANY WAS EARLIER OR CURRENTLY REGISTERED ON IOC'S MAILING LISTS - IF YES PLEASE GIVE DETAILS AS UNDER: (A) ON WHICH MAILING LIST (IMPORT/EXPORT). (B) DATE OF REGISTRATION (C) PERIOD OF REGISTRATION (D) WHETHER ANY CARGO(ES) WERE/ARE AWARDED DURING SUCH PERIOD. (E) DATE/ REASONS OF DELETION.	
4.	OTHER RELEVANT INFORMATION, IF ANY.	

IX. PRINCIPAL-TO-PRINCIPAL DEALINGS:

ITEM	DETAILS
PLEASE PROVIDE CONFIRMATION REGARDING PRINCIPAL-TO-PRINCIPAL DEALINGS. <i>The party shall give an undertaking that all the transactions shall be carried out on a Principal-to-Principal basis without using services of any Intermediary/Indian Agents.</i>	

PLACE:
NAME:
DATE:
DESIGNATION:

SIGNATURE:

SEAL:

PLEASE SEND THE ABOVE FORM DULY FILLED AND COMPLETED WITH REQUIRED ENCLOSURES TO:

EXECUTIVE DIRECTOR (IT)
INTERNATIONAL TRADE DEPARTMENT
(CORPORATE OFFICE)
INDIAN OIL CORPORATION LIMITED
PLOT NO. 3079/3 SADIQ NAGAR
J. B. TITO MARG
NEW DELHI-110049
INDIA
FAX NO: 91-11-26260094/95
E-MAIL: khandelwalm@indianoil.in