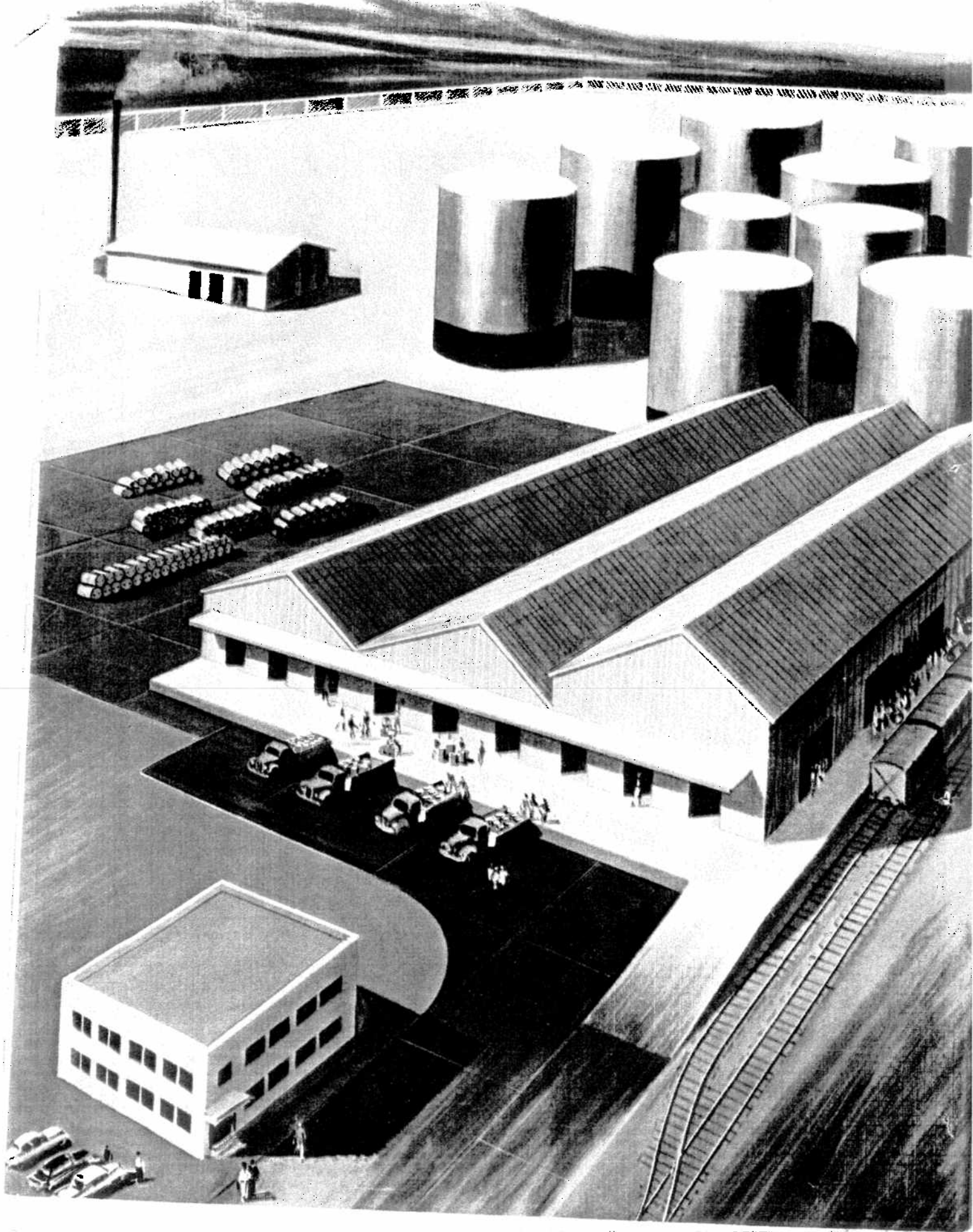


Indian Oil Co. Ltd.

*Fourth
Annual Report
1962-63*





INDIAN OIL COMPANY LIMITED

Board of Directors:

P. A. Gopalkrishnan, ICS, Chairman
P. R. Nayak, ICS
S. S. L. Kakkar
D. J. Madan
C. P. Srivastava
S. D. Bhambri
Jagjit Singh
L. S. Lulla

SECRETARY:

R. Krishnan

BANKERS:

State Bank of India

AUDITORS:

M/s. A. F. Ferguson & Co
Chartered Accountants

REGISTERED OFFICE:

Clarke Road, Mahalaxmi
BOMBAY-34

BRANCHES:

Bombay
New Delhi
Calcutta
Madras

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Profit and Loss Account	26-31
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BLENDING PLANT IN BOMBAY — ARTIST'S VIEW

The Indian Oil Company has entered into a 50-50 partnership with Mobil Petroleum Inc., for erecting two blending plants which will be managed by the Indian Oil Blending Ltd. When the blending plants go into operation, premium quality lubricants bearing the world famous Flying Red Horse will be made available in India

NOTICE

Notice is hereby given that the Fourth Annual General Meeting of the Indian Oil Company Limited will be held at the Company's Registered Office at Clarke Road, Mahalaxmi, Bombay-34 on Wednesday, the 25th September, 1963 at 4.30 P.M. to transact the following business:

"To receive and adopt the Directors' Report and Audited Balance Sheet as at 31st March, 1963 and the Profit & Loss Account for the year ended 31st March, 1963".

By Order of the Board
R. KRISHNAN
Secretary

Bombay:
14th September, 1963.

Note: A member of the Company entitled to attend and vote at the Meeting is entitled to appoint a proxy to attend and vote instead of himself. A proxy need not be a member of the Company.

INDIAN OIL COMPANY LIMITED

DIRECTORS' REPORT 1962-63

THE SHAREHOLDERS,

The Directors have pleasure in presenting their Fourth Annual Report on the business and operations of your Company along with the statement of audited accounts for the year ended 31st March, 1963 together with the Auditors' Report and the comments of the Director of Commercial Audit, New Delhi, thereon.

FINANCE

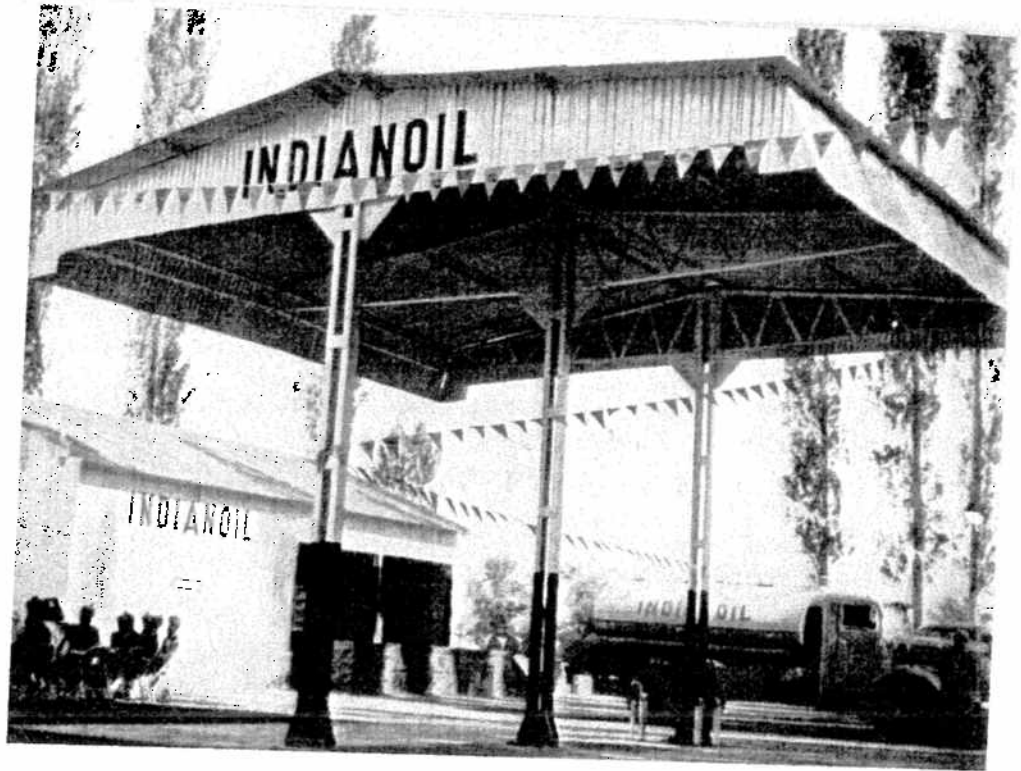
At the beginning of the year, the Company's paid-up capital was Rs. 2,97,25,000. During the year Rs. 25,00,000 were received from the Central Government towards share capital, though shares for this amount were allotted to the President after the close of the financial year. In addition, an amount of Rs. 3 crores was received from the Central Government as loan. As on 31st March, 1963, the Company had a cash credit account with the State Bank of India for Rs. 1,02,57,155.49.

STORAGE AND DISTRIBUTION FACILITIES

During the Second Phase of the Company's operations ending 31st March, 1963, your Company has built record tankage facilities at main ports and inland installations. Your Company now owns substantial storage facilities at almost all major ports of the country, and its depots are located at a large number of places for operational convenience. The Company, by increasing its storage capacity at the ports and main installations by 179% over the previous year, has not only almost achieved the Second Phase target but also fulfilled the shortfall of the First Phase. The number of inland depots increased by 378% over the previous year. Incidentally, the Company developed three times more tankage than all the other oil companies combined during 1962-63. The number of dispensing pumps increased by 374% over the previous year. It is significant to note that the Company has been building modern storage and distribution tankage facilities at main ports and inland centres without any foreign assistance, while the designs adopted are the latest, and various equipments such as power pumps, flow meters, automatic filling machines and loading assemblies of the best quality. Your Company is getting all its floating roof components manufactured indigenously whilst floating suction required in underground tanks for maintaining quality control are also being manufactured indigenously. This has resulted in substantial saving of foreign exchange as till recently these equipments were being imported. The Company entered into an agreement with the Ministry of Defence for the erection of Bulk Petroleum Installations at their Airfields for the Indian Air Force and construction is in progress at a number of places. Despite the National Emergency and consequent shortage of construction materials, your Directors are pleased to record that the construction programme is progressing very satisfactorily.

IMPORTS

During this year, the Company imported 631,248 Kls. of bulk refined products and 7,572 Kls. of Axle Oil and lubricating oils, apart from some consignments of greases.



FROM KASHMIR TO KERALA

The marketing activities of the Indian Oil Company have extended throughout the country. The establishment of major inland depots constitutes an important step in the distribution machinery.

Picture at the top shows the bulk storage depot at Srinagar. This was inaugurated by Shri Bakshi Gulam Mohamad, former Prime Minister of Jammu & Kashmir.

Picture at the bottom shows our bulk storage depot at Palghat in Kerala, a major transshipment centre on the Southern Railway, which was inaugurated by Kerala's Governor, Shri V. V. Giri.



SALES

During the period under review, the total sales amounted to 6,42,448 Kls. With effect from 1st March, 1963, there has been a heavy incidence of Central duties on various petroleum products, though effective 18th April, 1963, the duty increase on kerosene was reduced to some extent. The increase in duties has had considerable adverse effect on the general consumption. Despite this, your Directors are pleased to state that the sales have shown considerable increase.

The enclosed accounts show a profit of Rs. 59,60,697.74 after making provision for tax payment in 1962-63 yielding a net return of 18.4% over the invested capital. This is the first time the Company has shown profits. Apart from wiping off all the previous losses of Rs. 16,85,051.02, the Board of Directors propose to provide Rs. 43,44,000 towards Development Rebate, write off Rs. 31,708.37 in respect of preliminary expenses and carry over Rs. 890.85 to the next year. The profits would have been substantially more but for the fact that this year's accounts have been burdened by certain items of expenditure such as Rs. 4.26 lakhs in respect of Central Sales Tax payable by other oil companies and Rs. 3.14 lakhs unrecovered freight on account of the sale of IRL products, Rs. 8.08 lakhs Bridging Expenses and Rs. 1,08,711 Emergency Insurance.

The Balance Sheet figure of Sundry debtors of Rs. 6,27,59,922.54 includes Rs. 2,15,95,351.03 outstanding on account of DGS&D bills alone and Rs. 1,21,274.33 from State Transport and Semi-government undertakings. These heavy outstandings because of inordinate delay in paying our bills have called for substantial increase in working capital, with the result we had to conclude an overdraft arrangement with the State Bank of India of Rs. 4 crores. In order to prevent Installation/Depot losses, a team of Operations and Accounts staff has commenced a systematic inspection of the depots and installations.

In spite of the above factors, the profit of Rs. 59,60,697.74 during the fourth year of the Company's operation is considered gratifying by your Directors.

The magnitude of the work this year marked a sudden expansion as compared to the previous year, representing an increase by 134% in imports and by 204% in sales over the previous year.

A word about the qualifications of the Auditors on the Balance Sheet is necessary. They have said that adequate records for sales and sundry debtors have not been kept. The Company has carried out a detailed reconciliation of physical quantities as per independent records from the Oil Stock Section and the Billing Section. All adjustments in sales value have been incorporated and the Company is satisfied that the sales value shown in the final accounts is adequate. The Auditors' remark on sundry debtors is mainly consequential to their observation on the sales records.

The accounting system was under heavy load due to the expansion of the Company's activities. Even so, the defects pointed out by the auditors in the previous year's report regarding oil stock, stores and cash records were eliminated. It was hoped that improvements could be made in the accounting system in consultation with the Auditors, but they were not able to do so because of other commitments. The Company prepared an accounting manual on its own, and hopes to set right the defects now pointed out soon.



MARINE LUBRICANTS PACT

To the impressive list of world renowned Mobil lubricants now being marketed by the Indian Oil Company, one more addition was made when our Chairman, Shri P. A. Gopalkrishnan visited New York recently. Picture shows Shri P. A. Gopalkrishnan and Mr. V. A. Bellman, President of Mobil Petroleum Co. Inc., signing the agreement for importing marine lubricants into India.

PARTNERSHIP WITH MOBIL

Your Directors are glad to inform you that contracts for the import of premium grade lubricants from M/s. Mobil Petroleum Company Inc., New York, and for setting up of two blending plants for the manufacture of lubricants were finalised in November 1962. During the close of the year, the Company had received consignments of lubricants and Greases. In terms of this agreement, the Company has been appointed exclusive distributors of premium grade industrial and automotive lubricants. A new Company, Indian Oil Blending Limited, which will undertake the construction of the plants at Calcutta and Bombay for blending industrial and automotive lubricants, was incorporated on 25th March, 1963 with an authorised capital of Rs. 20 lakhs to be subscribed equally by Indian Oil Company Ltd. and Mobil Petroleum Company Inc., New York. Mobil's contribution to the equity capital will be in U.S. dollars which will be utilised towards financing the foreign exchange component of the equipment to be imported.

L. P. G.

The Project Report for LPG bottling and distribution facilities prepared by E.N.I. was received in August 1962 and, after scrutiny, on our recommendation, the Government of India have accepted the report. The E.N.I. are now working out the detailed agreement in conformity with the provisions of the agreement between the Government and E.N.I. on 29th August, 1961. The Project Report envisages setting up of bottling plants at Delhi, Calcutta and Kanpur in addition to Barauni. The work on bottling plant is expected to start sometime in December 1963. It is expected that LPG would be available for marketing sometime in 1964.

NOONMATI

There have been frequent break-downs at the refinery with the result the product availability has been intermittent. This, in turn, has affected Company's marketing arrangements in Eastern India. For a few months, the Company had to use imported Superior Kerosene and High Speed Diesel in place of the Noonmati production for sale to its customers.

An agreement was concluded between the Indian Refineries Ltd. and your Company in March 1963 appointing the Indian Oil Company as sole selling agents of Indian Refineries Ltd. This agreement sets out the operational and financial arrangements which would cover the transactions between the parties.

PERSONNEL

As on 31st March, 1963, the Company had a total of 1332 employees as against 655 during the close of the previous year. A training course for Sales Officers was started during the year and 92 officers were trained in various aspects of sales management including lubricant training conducted by an expert of the Mobil Petroleum Company Inc., New York.

In view of the acute housing situation in Bombay, the Company has undertaken a scheme of constructing a Housing Colony for its staff at an estimated cost of Rs. 35 lakhs and a plot of land measuring 28,000 sq. yds. has been acquired from the Maharashtra State Government.

BOARD OF DIRECTORS

During the period under review, the following changes were made in the composition of the Board of Directors:—

- (i) On 2nd June, 1962, Shri P. A. Gopalkrishnan, ICS, was appointed as Managing Director vice Shri B. Arora.
- (ii) On 23rd June, 1962, Shri Kedar Panday was appointed as Director of the Company.
- (iii) On 25th September, 1962, Shri Y. N. Sukthankar was appointed as Director of the Company, but retired on 29th September, 1962.
- (iv) On 1st October, 1962, Shri Prem Krishen, ICS, was appointed as Director of the Company.
- (v) On 24th December, 1962, Shri P. A. Gopalkrishnan, ICS, was appointed as Chairman of the Board of Directors of the Company vice Shri S. Nijalingappa, in addition to his functions as Managing Director of the Company.
- (vi) On 28th January, 1963, Shri S. S. L. Kakkar was appointed as Director of the Company vice Shri R. P. Sarathy.
- (vii) On 18th February, 1963, Shri C. P. Srivastava was appointed as Director of the Company.

During this year 9 meetings were held and the average attendance of the Directors was 58%.



GENERAL

During the Chairman's visit to Moscow in September, 1962, contracts were concluded with M/s Sojuznefteexport for import of additional quantities of petroleum products.

A review of Product Exchange arrangements was made in two meetings held with the representatives of the other oil companies in Bombay. Only surplus refined products are available in product exchange from other companies.

A Study Group of the Estimates Committee took up the general examination of the estimates relating to this Company as a part of their programme of work for the year 1962-63 and visited the Company's Head Office on 26th September, 1962. The recommendations contained in the report of the Committee are under examination by the Company.

The Company is participating at the Indian Industries Exhibition sponsored by the Government of India in Moscow. Elaborate still models indicating the distribution of different petroleum products, an outside map of India showing the installations, depots, etc. with decorative bulbs etc. have been exhibited.

The Directors are gratified at being able to present the results of a very successful year in 1962-63 and at being able to show revenue for the first time in spite of several adverse factors. These results have been rendered possible by the devoted labours of officers and staff of the Company and your Directors take this opportunity to place on record their sincere appreciation of their services.

For and on behalf of the Board

Bombay
10th September, 1963

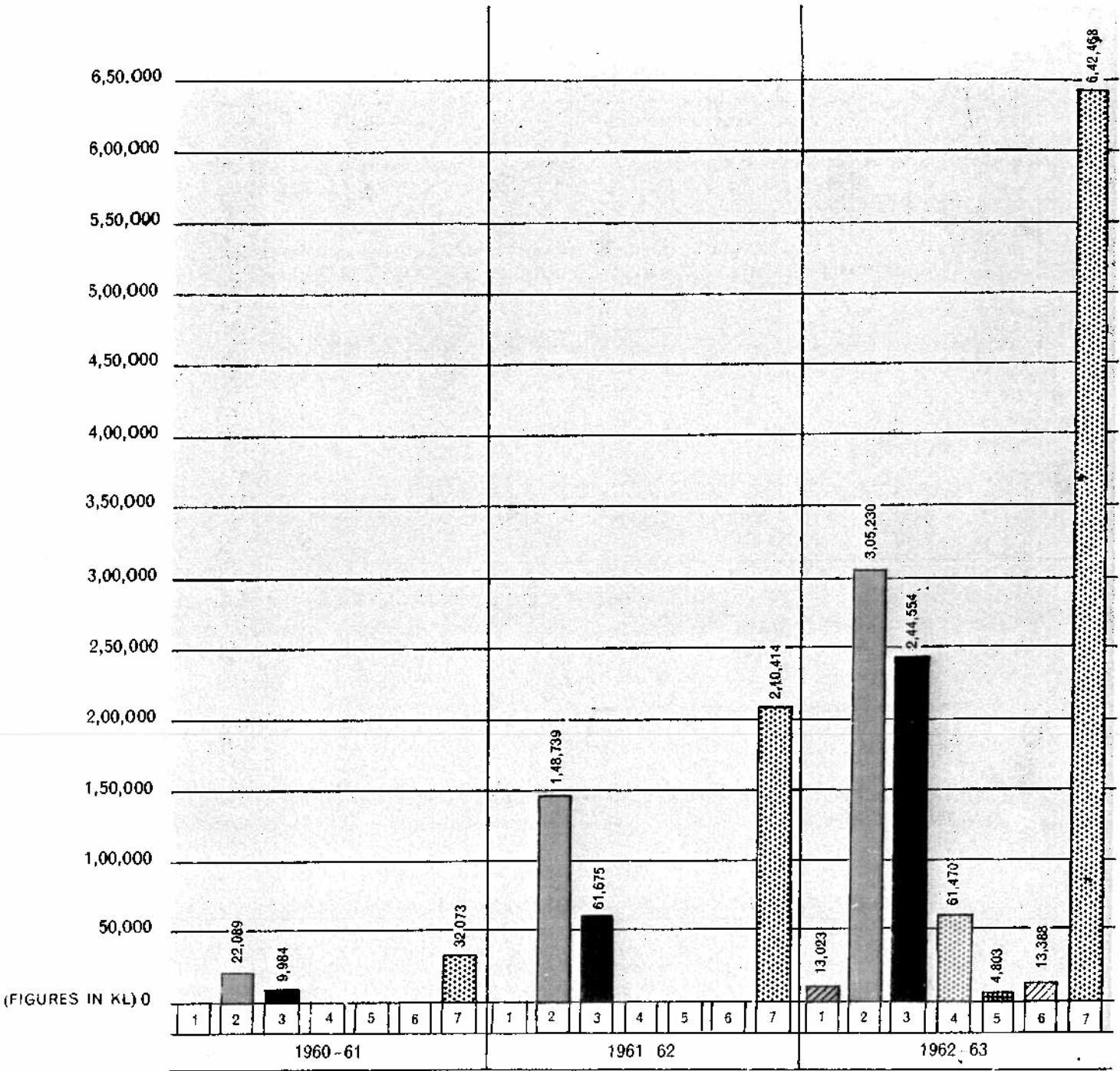
P. A. GOPALKRISHNAN
Chairman










OIL PAVILION AT MOSCOW FAIR

The Indian Industries Exhibition in Moscow provided an opportunity for Indian Oil Company to highlight Indo-Soviet cooperation in the field of oil in the public sector. Progress of Oil in the public sector was the theme adopted in the panels displayed at the exhibition. The panels depict the various uses of oil in day-to-day life. Pictures show oil for education, oil for agriculture, oil for transport and oil for industry, with popular legends well exploited during the fair.

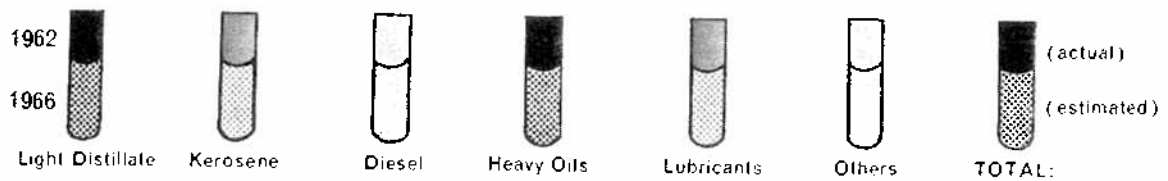
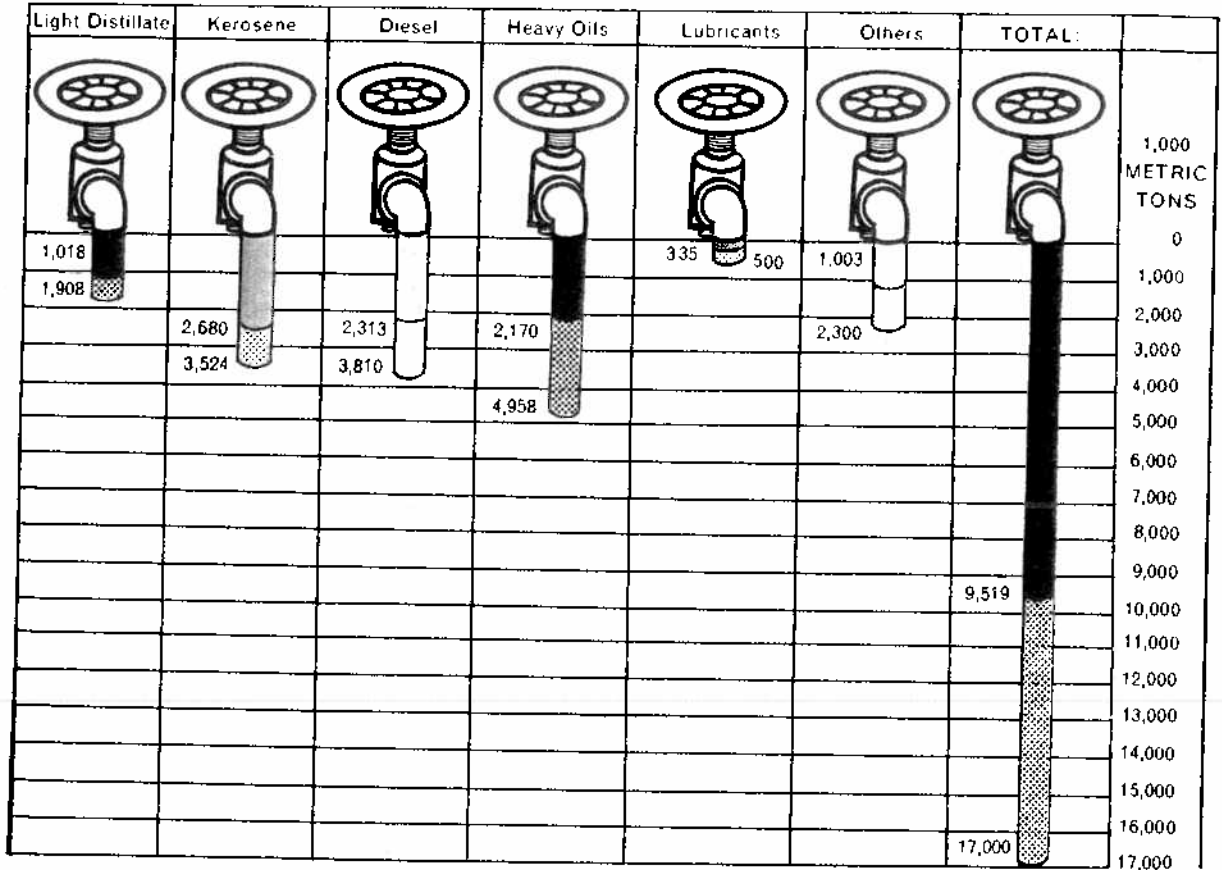
Sales



- 1  LIGHT DISTILLATES
- 2  KEROSENE
- 3  DIESELS
- 4  HEAVY OILS

- 5  LUBRICANTS
- 6  OTHERS
- 7  TOTAL

DEMAND PATTERN OF PETROLEUM PRODUCTS IN INDIA

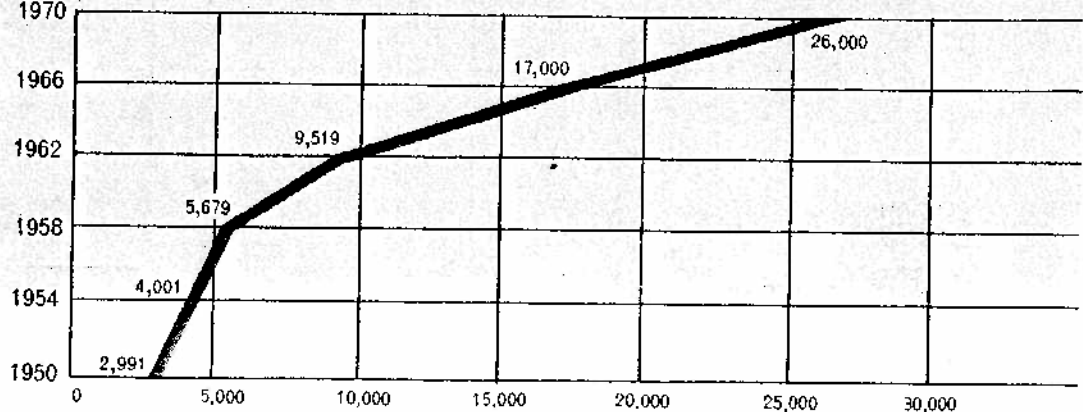


TOTAL DEMAND OF PETROLEUM PRODUCTS IN INDIA

(1000 Metric Tons)

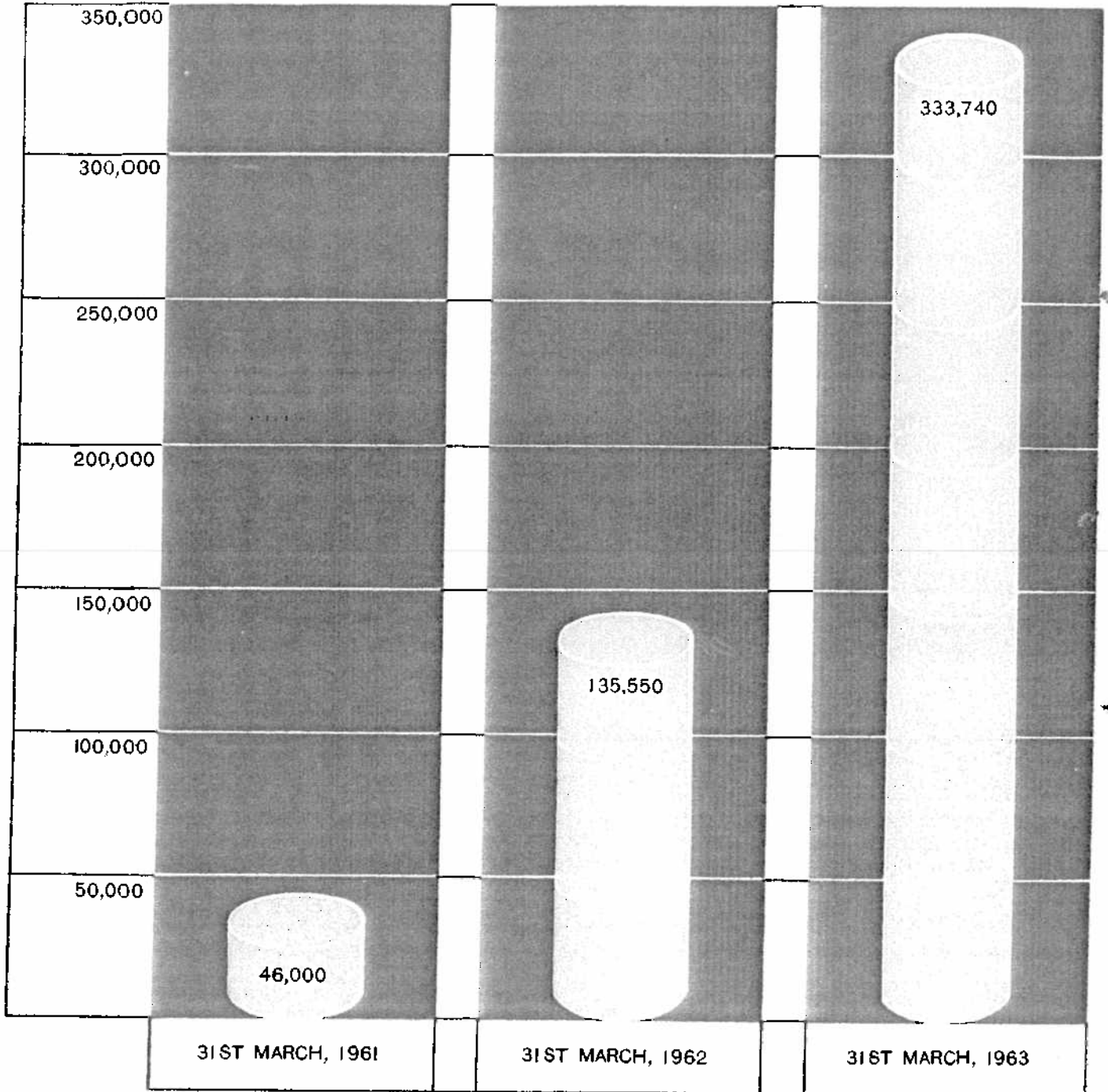
(estimated) 1970

(estimated) 1966



STORAGE CAPACITY

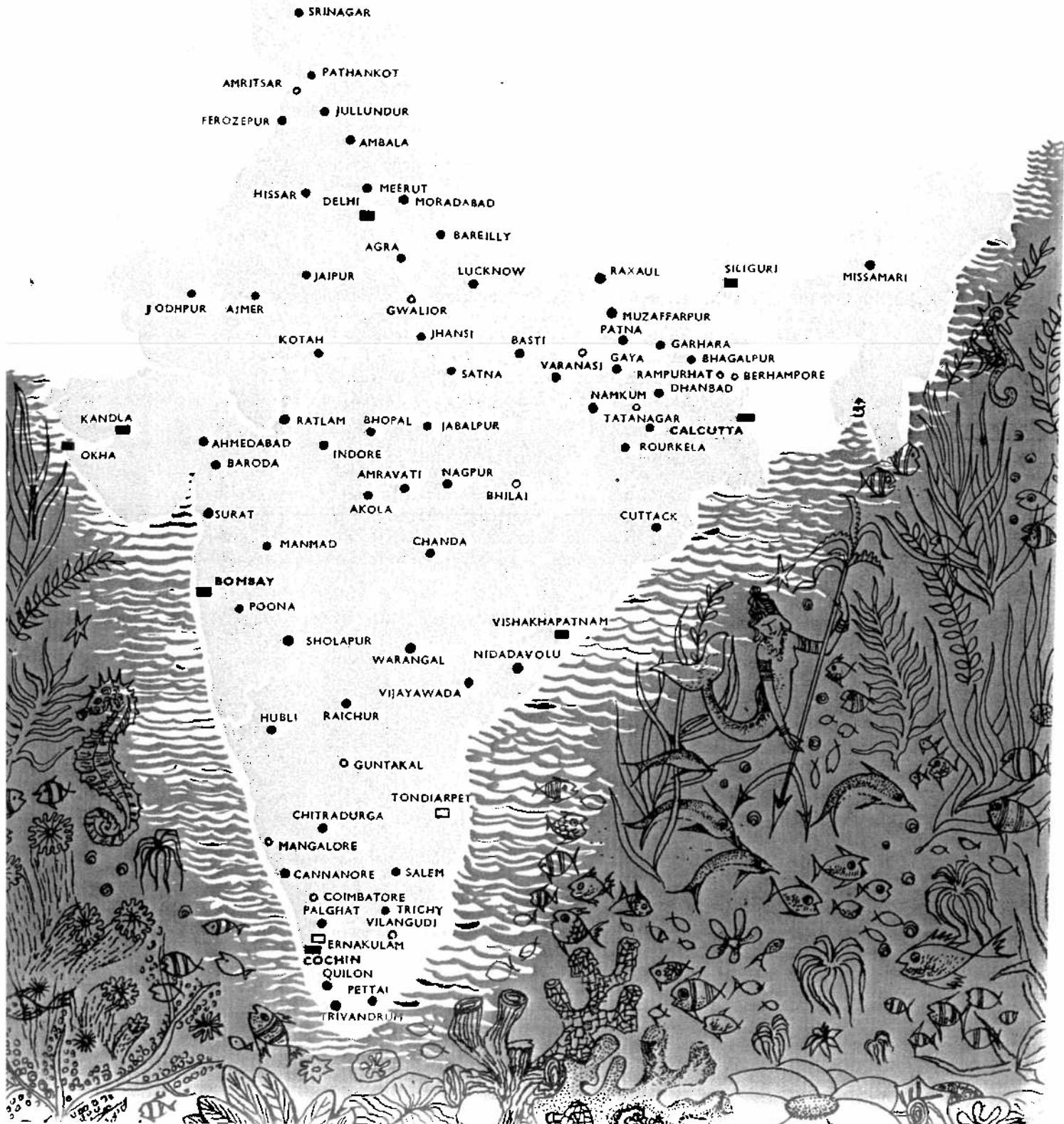
(FIGURES IN KL)



INDIAN OIL COMPANY LIMITED

Installations and Depots
as on November 1, 1963.

- Installations Commissioned
- Installations Under Construction
- Depots Commissioned
- Depots Under Construction



REPORT OF THE AUDITORS TO THE SHAREHOLDERS

We have audited the attached Balance Sheet of Indian Oil Company Limited as at 31st March, 1963, together with the Profit and Loss Account of the Company for the year ended on that date annexed thereto, and report that:

- (1) Records in respect of Sales and Sundry Debtors were not properly kept and as a result we have not been able to satisfy ourselves regarding their adequacy.

Subject to the foregoing —

- (2) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (3) in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of the books and proper returns adequate for the purposes of our audit have been received from the Branches not visited by us;
- (4) the Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with the books of account and returns;
- (5) in our opinion, and to the best of our information and according to the explanations given to us, the said Accounts, subject to and read with the notes thereon, give the information required by the Companies Act, 1956, in the manner so required, and give a true and fair view:
 - (a) in the case of the Balance Sheet of the State of the affairs of the Company as at 31st March, 1963, and
 - (b) in the case of the Profit and Loss Account of the profit for the year ended on that date.

BOMBAY: 14th SEPTEMBER, 1963

A. F. FERGUSON & CO.
Chartered Accountants

e
A)

**Comments of the Comptroller and Auditor General of India
under Section 619(4) of the Companies Act, 1956.**

I state that the Comptroller & Auditor General of India has decided not to review the Report of the Auditor for the year 1962-63 and as such has no comments to make under Section 619(4) of the Companies Act, 1956.

The receipt of this letter may kindly be acknowledged.

New Delhi
21st September 1963

P. K. SEN
Director of Commercial Audit

INDIAN OIL
BALANCE SHEET AS

Previous Year	LIABILITIES	Rs. nP.	Rs. nP.
	SHARE CAPITAL:		
	<i>Authorised:</i>		
12,00,00,000.00	1,20,000 Equity Shares of Rs. 1,000/- each		12,00,00,000.00
	<i>Issued and Subscribed:</i>		
2,51,75,000.00	29,725 Equity Shares of Rs. 1,000/- each fully paid in cash	2,97,25,000.00	
45,50,000.00	Monies received from Government awaiting allotment of Shares	25,00,000.00	
			3,22,25,000.00
	RESERVES AND SURPLUS:		
	<i>Development Rebate Reserve:</i>		
—	Transferred from Profit and Loss Account	43,44,000.00	
—	Profit and Loss Account	890.85	
			43,44,890.85
	SECURED LOANS:		
	<i>Loans and Advances from Banks:</i>		
47,47,549.85	Cash Credit Account with State Bank of India (against hypothecation of Oil Stocks and/guaranteed by the President of India)		1,02,57,155.49
	UNSECURED LOANS:		
	<i>Other Loans and Advances:</i>		
—	From the Government of India		3,00,00,000.00
3,44,72,549.85	Carried forward Rs.		7,68,27,046.34

L COMPANY LIMITED

AS AT 31ST MARCH, 1963

Previous Year	A S S E T S		Rs. nP.	Rs. nP.
	FIXED ASSETS:			
98,03,359.98	As per Schedule 'A' annexed		3,23,76,242.18	
77,55,125.53	Capital Works-in-Progress		<u>1,04,16,085.61</u>	4,27,92,327.79
	INVESTMENTS — Unquoted (at cost)			
19,000.00	12 Year National Plan Savings Certificates (Includes certificates worth Rs. 15,000/- deposited with Commercial Tax Officer, Vizagapatnam. Previous year Rs. 15,000/-)			19,000.00
	CURRENT ASSETS, LOANS AND ADVANCES:			
	A. Current Assets:			
	Inventories (as valued and certified by the Officials of the Company)			
1,90,177.39	a) Stores and Spare Parts (at cost)	Rs. 13,66,893.41		
46,059.11	b) Loose Tools (at cost)	92,481.85		
1,13,20,617.56	c) Stock-in-trade:			
	i) Oil Stocks (at cost)	3,32,69,077.25		
3,15,249.84	ii) Stock of Empty Tins and Barrels (valued at Market Price being lower than cost)	6,58,190.82		
		<u>C/f. Rs. 3,53,86,643.33</u>		
<u>2,94,49,589.41</u>		Carried forward Rs.		<u>4,28,11,327.79</u>

INDIAN OIL

BALANCE SHEET AS

Previous Year	LIABILITIES	Rs. nP.	Rs. nP.
3,44,72,549.85	Brought forward Rs.		7,68,27,046.34
	CURRENT LIABILITIES AND PROVISIONS:		
	<i>A. Current Liabilities:</i>		
—	Acceptances	28,43,717.29	
2,26,28,927.44	Sundry Creditors	5,31,74,568.84	
24,07,572.42	Indian Refineries Limited	2,00,66,738.54	
10,13,498.35	Security Deposits	17,53,845.21	
20,872.48	Interest accrued but not due on Loans	10,20,635.57	
95,550.00	Liabilities for Collateral Securities held as per contra	1,96,600.00	
	<i>B. Provisions:</i>		
—	Provision for Taxation	2,80,000.00	
1,00,952.50	Provision for Contingencies	3,00,000.00	7,96,36,105.45
<u>6,07,39,923.04</u>	Carried forward Rs.		<u>15,64,63,151.79</u>

L COMPANY LIMITED

AS AT 31ST MARCH, 1963

Previous Year	A S S E T S		Rs. nP.	Rs. nP.
2,94,49,589.41	Brought forward Rs.			4,28,11,327.79
CURRENT ASSETS, LOANS AND ADVANCES (Cont'd)				
A. Current Assets (Cont'd)				
B/f. Rs. 3,53,86,643.33				
Sundry Debtors: (See note No. 2)				
Over six months old:				
—	a) Secured considered good	—		
62,710.79	b) Unsecured considered good	—		
Other debts:				
46,988.54	a) Secured considered good	.. 2,47,460.33		
2,03,49,703.37	b) Unsecured considered good	.. 6,25,12,462.21		
			9,81,46,565.87	
Note:- Debts due from Companies under the same Management included above:				
1962 Rs.	Name of the Company	1963 Rs.		
—	Fertilizer Corporation of India Ltd.	1,90,292.82		
2,157.92	Hindustan Steel Ltd.	2,36,339.22		
—	Indian Refineries Ltd.	59,796.82		
900.12	Hindustan Shipyard Ltd.	943.95		
505.00	Mazagaon Dock Ltd.	1,972.05		
—	National Coal Development Corpn.	38,27,191.72		
—	National Mineral Development Corpn.	1,29,661.40		
3,563.04		44,46,197.98		
		C/f. Rs.	9,81,46,565.87	
4,99,08,992.11	Carried forward Rs.			4,28,11,327.79

INDIAN OIL

BALANCE SHEET AS

Previous Year	LIABILITIES	Rs. nP.	Rs. nP.
6,07,39,923.04	Brought forward Rs.		15,64,63,151.79
<u>6,07,39,923.04</u>	Carried forward Rs.		<u>15,64,63,151.79</u>

L COMPANY LIMITED

AS AT 31ST MARCH, 1963

Previous Year	A S S E T S		Rs. nP.	Rs. nP.
4,99,08,992.11	Brought forward Rs.			4,28,11,327.79
	CURRENT ASSETS, LOANS AND ADVANCES (Cont'd)			
	A. Current Assets (Cont'd)	B/f. Rs.	9,81,46,565.87	
	Cash and Bank Balances			
1,14,149.68	a) Cash balance on hand	1,33,983.99		
	b) Bank Balances:			
	With Scheduled Banks			
36,95,719.96	On Current Account	20,57,901.44		
	c) Remittances-in-transit	15,33,386.73		
			37,25,272.16	
	B. Loans and Advances: (Unsecured, considered good unless otherwise stated)			
	Advances Recoverable in Cash or in kind or for value to be received (including Rs. 4,000/- recoverable from Indian Oil Blending Co. Ltd., a company under the same management)			
4,76,546.02	a) Unsecured considered good	45,56,213.26		
	b) Unsecured considered doubtful	85,394.78		
			46,41,608.04	
	Due from the Managing Director — Nil (Previous year Rs. 25.10 nP.)			
	Maximum amount due at any time during the year —Rs. 25.10 nP. (Previous year Rs. 934.20 nP.)			
11,82,638.74	Advances for Capital Expenditure	13,89,330.59		
		C/f. Rs.	60,30,938.63	10,18,71,838.03
5,53,78,046.51	Carried forward Rs.			4,28,11,327.79

INDIAN OIL

BALANCE SHEET AS

Previous Year	LIABILITIES	Rs. nP.	Rs. nP.
6,07,39,923.04	Brought forward Rs.		15,64,63,151.79
	CONTINGENT LIABILITIES:		
	1. Rs. 19.45 lakhs claimed by one of the Foreign Suppliers in respect of additional freight charges for the period 31st July, 1960 to 31st March, 1963. The claim has been rejected by the Company		
	2. Assam State Sales-tax amounting to Rs. 22.50 lakhs. The liability is not admitted by the Company		
	3. Storage Tanks at Cochin belonging to the Ministry of Defence were sold by the Company for Rs. 4,000/-. Ministry's sanction is yet to be obtained. The liability on account of this sale has not been agreed		
<u>6,07,39,923.04</u>	TOTAL RUPEES:		<u>15,64,63,151.79</u>

As per our report attached.

A. F. FERGUSON & CO.
Chartered Accountants

Bombay, 14-9-63.

COMPANY LIMITED

AT 31ST MARCH, 1963

Previous Year	A S S E T S		Rs. nP.	Rs. nP.
5,53,78,046.51	Brought forward Rs.			4,28,11,327.79
CURRENT ASSETS, LOANS AND ADVANCES (Cont'd)				
<i>B. Loans and Advances (Cont'd)</i>				
	B/f. Rs.	60,30,938.63	10,18,71,838.03	
5,16,206.78	Sundry Deposits	14,51,170.67		
30,33,360.36	Balances with Customs, Port Trust, etc.	41,86,671.45		
95,550.00	Collateral Securities held as per contra	1,96,600.00		
		<u>1,18,65,380.75</u>		
	Less: Provision for doubtful advances	85,394.78		
			<u>1,17,79,985.97</u>	11,36,51,824.00
MISCELLANEOUS EXPENDITURE:				
(to the extent not written-off or adjusted)				
31,708.37	Preliminary Expenses			
	Profit and Loss Account			
16,85,051.02	Balance as per annexed Account			
<u>6,07,39,923.04</u>	TOTAL RUPEES:			<u>15,64,63,151.79</u>

R. KRISHNAN
Secretary

P. A. GOPALKRISHNAN
Chairman & Managing Director

S. D. BHAMBRI
Director

INDIAN OIL

PROFIT AND LOSS ACCOUNT FOR

1961-62		Rs. nP.	Rs. nP.	Rs. nP.
26,22,349.23	Stock as at 1st April, 1962		1,13,20,617.56	
6,29,31,439.30	Purchases (Other than from Indian Refineries Ltd.)		17,87,64,759.35	
	Transfers under Product Exchange Transaction: (See Note 4)			
	a) From Burmah Oil Co. (India Trading) Ltd.,	54,60,865.54		
	b) From other Oil Companies	47,56,518.74		
6,55,53,788.53			1,02,17,384.28	
1,13,20,617.56	Less: Stocks as at 31st March, 1963		20,03,02,761.19	
5,42,33,170.97			3,32,69,077.25	16,70,33,683.94
6,87,732.55	Freight and Transportation Charges (less recoveries under Product Exchange Transactions)			87,19,248.56
14,68,858.09	Salaries and Wages			34,07,941.26
34,977.61	Contributions to Provident Fund			1,14,986.04
12,356.61	Staff Welfare Expenses			48,502.32
5,95,050.66	Rentals of Depots, Installations, Offices and Staff Accommodation			10,87,715.00
1,49,447.96	Consumption of Stores (including Rs.1,22,630.70 Company's use of Oil credited to sales at selling prices)			21,72,342.91
5,71,81,594.45		Carried forward Rs.		18,25,84,420.03

COMPANY LIMITED

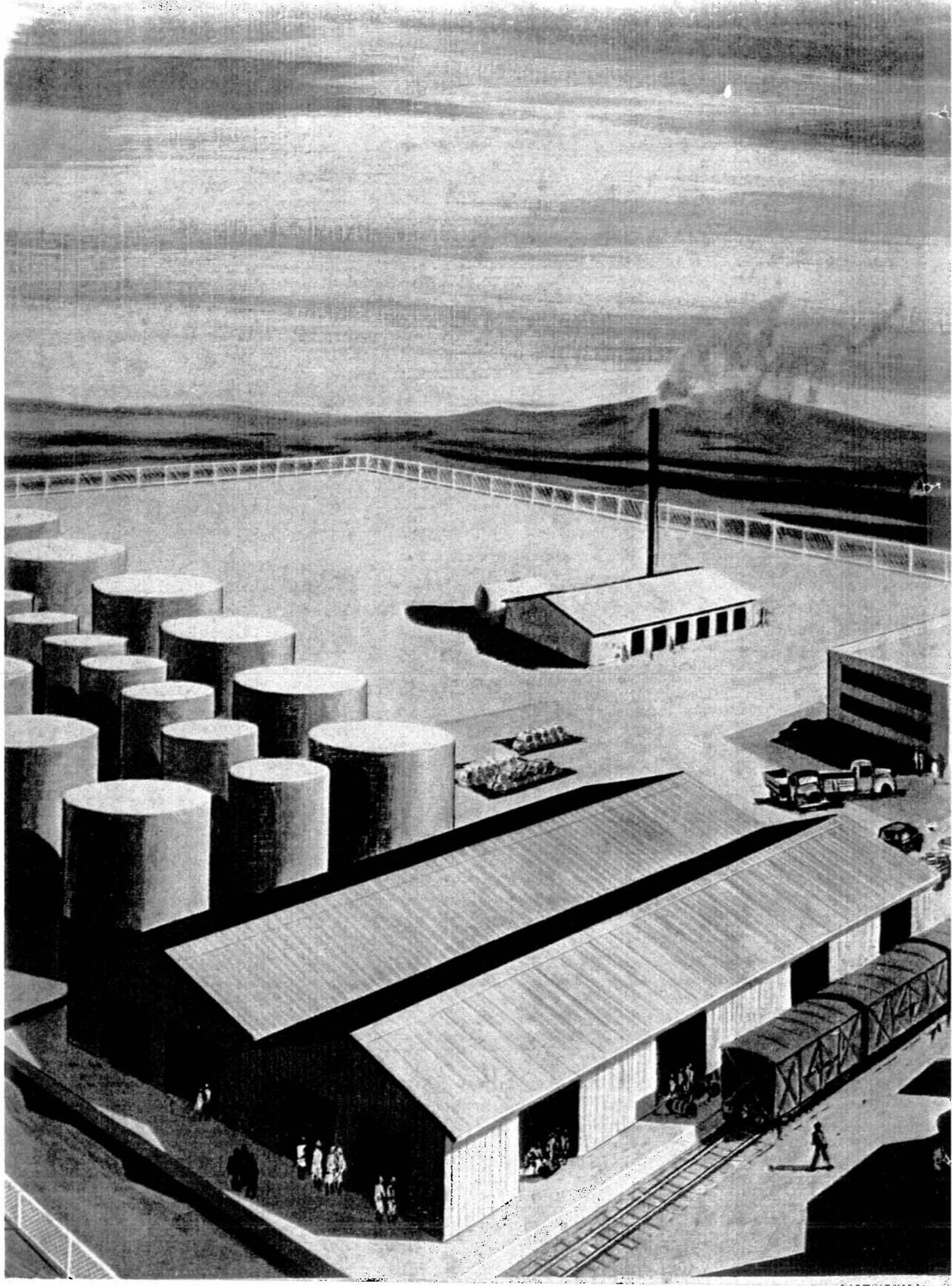
THE YEAR ENDED 31ST MARCH, 1963

1961-62				
Rs. nP.		Rs. nP.	Rs. nP.	Rs. nP.
5,82,54,226.87	Sale of Products other than those from Indian Refineries Ltd.			19,33,50,967.20
	Products from Indian Refineries Ltd., (see notes 4 & 5)			
—	Sales		2,01,96,080.83	
	Transfers under Product Exchange Transactions (see note 4)			
—	a) To Burmah Oil Co. (India Trading) Ltd.	93,88,461.03		
—	b) To other Oil Companies	6,11,03,082.13		
			7,04,91,543.16	
			9,06,87,623.99	
	Less: Cost of Products		8,57,68,110.39	49,19,513.60
	Sole Selling Agent's Commission (see note 6)			10,16,874.70
8,897.60	Interest			—
	Rent Receivable			70,000.00
73,358.05	Miscellaneous Income			83,545.77
10,987.80	Profit on Sale of Assets			—
13,95,528.08	Net Loss carried down			—
5,97,42,998.40	Carried forward Rs.			19,94,40,002.27

INDIAN OIL

PROFIT AND LOSS ACCOUNT FOR

1961-62	Rs. nP.	Rs. nP.	Rs. nP.	Rs. nP.
	5,71,81,594.45	Brought forward Rs.		18,25,84,420.03
		Repairs and Maintenance:		
	13,080.50	Plant and Machinery	89,242.84	
	60.00	Buildings	20,217.75	
	9,529.49	Others	31,534.63	
			<u>1,40,995.22</u>	
		Insurance:		
	—	a) Emergency Risks	1,08,711.00	
	82,812.76	b) Others	1,13,102.47	
			<u>2,21,813.47</u>	
		Interest:		
	—	a) On Government Loan	8,80,164.39	
	65,028.67	b) Others	6,21,387.05	
			<u>15,01,551.44</u>	
	47,177.29	Rates and Taxes		<u>4,60,810.46</u>
	14,64,841.31	Office Administrative and Selling Expenses		36,35,104.07
	1,375.00	Directors' Fees		1,000.00
		Payments to Auditors:		
	8,500.00	a) Audit Fees	12,500.00	
	—	b) Other Services	1,200.00	
	—	c) Provision for Reimbursement for Out-of-Pocket Expenses	3,000.00	
			<u>16,700.00</u>	
	—	Compensation payable to South Eastern Railway		2,40,471.00
	<u>5,88,73,999.47</u>	Carried forward Rs.		<u>18,88,02,865.69</u>



INDIAN OIL

SCHEDULE OF FIXED ASSETS ANNEXED TO AND FORMING PART OF

<i>Fixed Assets</i>	<i>Gross Block as at 31st March, 1962</i>	<i>Additions during the year</i>	<i>Deduction</i>
			<i>Transfer</i>
	Rs. nP.	Rs. nP.	Rs. nP.
Land	575.36	3,79,312.03	—
Buildings (includes Industrial and Office Buildings, Drainage, Roads, Culverts etc.)	12,55,596.61	24,16,416.07	—
Plant and Machinery	63,81,798.38	1,94,60,723.17	(—) 1,557.50
Transport Equipment	11,89,973.19	25,67,335.67	—
Furniture & Fixtures	3,94,145.56	9,18,319.56	(+) 1,557.50
Railway Sidings	1,16,989.52	10,72,259.41	—
Ferry Ghat	12,55,063.00	3,44,937.00	—
	1,05,94,141.62	2,71,59,302.91	—
	(3,65,812.76)	(1,03,39,266.28)	—

Note: Figures shown in brackets pertain to previous year.

A. F. FERGUSON & CO.
Chartered Accountants

COMPANY LIMITED

STATEMENT OF BALANCE SHEET AS AT 31ST MARCH, 1963

SCHEDULE 'A'

Deduction	Gross Block as at 31st March, 1963	Total Depreciation Up to 31st March, 1963	Net Depreciated Block as at 31st March, 1963
Rs. nP.	Rs. nP.	Rs. nP.	Rs. nP.
	3,79,887.39	—	3,79,887.39 (575.36)
20,616.42	36,51,396.26	2,07,861.82	34,43,534.44 (11,90,012.49)
9,377.70	2,58,31,586.35	25,62,806.08	2,32,68,780.27 (58,90,153.31)
20,186.20	37,37,122.66	7,18,549.77	30,18,572.89 (10,75,198.32)
7,722.15	13,06,300.47	1,49,827.73	11,56,472.74 (3,54,765.61)
14,975.00	11,74,273.93	65,279.48	11,08,994.45 (1,12,894.89)
16,00,000.00	—	—	(11,79,760.00)
16,72,877.47 (1,10,937.42)	3,60,80,567.06 (1,05,94,141.62)	37,04,324.88 (7,90,781.64)	3,23,76,242.18 (98,03,359.98)

R. KRISHNAN
Secretary

P. A. GOPALKRISHNAN
Chairman & Managing Director

S. D. BHAMBRI
Director

INDING PLANT IN CALCUTTA

*erspective of the Indian Oil Blending plant under construction
Calcutta. The plant will undertake blending, processing and
caging of premium quality lubricants which will be marketed by
Indian Oil Company.*