



IndianOil

PERFORMANCE AT A GLANCE

	2011-12 —(US \$ Million)—	2010-11	2011-12	2010-11	2009-10 (₹ in Crore)	2008-09	2007-08
I FINANCIAL							
Turnover (Inclusive of Excise Duty)	85,550	72,104	409,957	328,652	271,095	285,398	247,457
Gross Profit*	4,508	3,585	21,600	16,339	18,872	11,319	14,334
Profit Before Interest, Exceptional Items & Tax	3,560	2,583	17,058	11,772	15,632	8,281	11,626
Profit before Exceptional Items & Tax	2,392	1,996	11,462	9,096	14,106	4,329	10,080
Profit Before Tax	783	1,996	3,754	9,096	14,106	4,329	10,080
Profit After Tax	825	1,633	3,955	7,445	10,221	2,950	6,963
Dividend	253	506	1,214	2,307	3,156	910	656
Dividend Tax	40	79	194	359	509	155	76
Retained Earnings	532	1,048	2,547	4,779	6,556	1,885	6,231
Value Added	8,168	7,123	39,143	32,466	32,586	31,507	24,667
Contribution to Central Exchequer (incl. Dividend paid to Central Govt.)	6,232	8,701	29,864	39,658	26,541	25,891	34,249
Cumulative Dividend	4,611	4,581	22,096	20,882	18,575	15,419	14,509
* Profit before Depreciation, Interest Expenditure, Exceptional Items and Tax.							
What Corporation Owns							
Gross Fixed Assets	19,494	20,883	99,183	93,137	72,089	62,345	56,832
Depreciation & Amortisation	7,731	7,836	39,336	34,950	30,508	27,567	24,060
Net Fixed Assets	11,763	13,047	59,847	58,187	41,581	34,778	32,772
Capital Work In Progress (including Capital Advances)	4,282	2,836	21,789	12,648	21,269	18,140	9,170
Investments (including current investments)	3,671	4,382	18,678	19,545	22,370	32,232	21,536
Working Capital	7,514	5,383	38,232	24,008	14,637	9,261	18,391
Misc. Expenditure	4	3	20	15	18	38	125
Total	27,234	25,651	138,566	114,403	99,875	94,449	81,994
What Corporation Owes							
Net Worth							
- Share Capital	477	544	2,428	2,428	2,428	1,192	1,192
- Share Suspense Account	-	-	-	-	-	22	-
- Reserves	10,898	11,862	55,449	52,904	48,125	42,784	39,894
Total	11,375	12,406	57,877	55,332	50,553	43,998	41,086
Borrowings	14,829	11,824	75,447	52,734	44,566	44,972	35,523
Deferred Tax Liability	1,030	1,421	5,242	6,337	4,756	5,474	5,385
Foreign Currency Monetary Item							
Translation Difference Account	-	-	-	-	-	5	-
Total	27,234	25,651	138,566	114,403	99,875	94,449	81,994

Note: Figures for the previous year have been regrouped, wherever necessary.

PERFORMANCE AT A GLANCE (Contd.)

	2011-12 (US \$)	2010-11	2011-12	2010-11	2009-10 (₹)	2008-09	2007-08
Ratios							
Debt Equity Ratio							
- Total Debt to Equity	1.30:1	0.95:1	1.30:1	0.95:1	0.88:1	1.02:1	0.86:1
- Long Term Debt to Equity	0.38:1	0.34:1	0.38:1	0.34:1	0.36:1	0.36:1	0.28:1
Profit After Tax to Average Networth (%)	6.99	14.06	6.99	14.06	21.62	6.93	18.34
Earnings Per Share*	0.34	0.67	16.29	30.67	42.10	12.15	29.20
Cash Earnings Per Share*	0.73	1.09	35.00	49.47	55.44	24.66	40.55
Networth Per Equity Share*	4.69	5.11	238.38	227.90	208.21	181.22	172.29

* Earnings Per Share, Cash Earnings Per Share and Net Worth per Equity Shares for all the periods have been adjusted for Bonus Issue in November 2009

Note: Exchange rate used:

For 2011-12 Average Rate 1 US \$ = ₹ 47.92 and Closing Rate 1 US \$ = ₹ 50.88 as on 31.03.2012

For 2010-11 Average Rate 1 US \$ = ₹ 45.58 and Closing Rate 1 US \$ = ₹ 44.60 as on 31.03.2011

II OPERATIONS

		2011-12	2010-11	2009-10	2008-09	2007-08
Operating Performance						
Product Sales						
Domestic						
- Petroleum Products	Million Tonnes	68.103	65.314	63.030	60.887	57.548
- Gas	Million Tonnes	1.723	1.638	1.683	1.666	1.737
- Petrochemicals	Million Tonnes	1.473	0.909	0.652	0.540	0.528
- Explosives	Million Tonnes	0.071	0.071	0.058	0.051	0.042
Total Domestic	Million Tonnes	71.370	67.932	65.423	63.144	59.855
Export	Million Tonnes	4.291	4.988	4.497	3.613	3.331
Total	Million Tonnes	75.661	72.920	69.920	66.757	63.186
Refineries Throughput	Million Tonnes	55.621	52.962	50.696	51.367	47.401
Pipelines Throughput	Million Tonnes	75.549	68.512	65.007	59.627	57.121

III MANPOWER NUMBERS

	2011-12	2010-11	2009-10	2008-09	2007-08
	34,233	34,105	34,363	33,998	31,945