

### INDIAN OIL CORPORATION LIMITED [CIN - L23201MH1959G0I011388]

Regd. Office: IndianOil Bhavan, G-9, All Yavar Jung Marg, Bandra (East), Mumbal - 400 051

### STATEMENT OF STANDALONE UNAUDITED RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2017

(₹ In Crore) **UNAUDITED RESULTS FOR** AUDITED RESULTS FOR PARTICULARS THREE MONTHS ENDED **5IX MONTHS ENDED** YEAR ENDED 30.09.2017 30.06.2017 30.09.2016 30.09.2017 30.09.2016 31.03.2017 FINANCIAL A. Revenue from operations (Refer Note 8) 1. 1.10,637,07 1,28,190.50 1,00,260.44 2,38,827.57 2,07,457.54 4.45.372.91 2. Other Income 587.76 1.227.61 867.63 1,815.37 1,341,48 4,208.58 3. Total income (1+2) 1,11,224.83 1,29,418.11 1.01.128.07 2,40,642.94 2.08.799.02 4.49.581.49 4, **Expenses** Cost of materials consumed (a) 38,726.45 45,608.03 36,960.99 84,334.48 70.180.28 1.56,910.25 (b) **Excise Duty** 20,070.35 22,756.27 19,903.83 42.826.62 41,023.74 85,499.75 (c) Purchases of Stock-in-Trade 34,975.70 35,497.32 31,591.68 70,473.02 67,330.15 1,41,925.49 (d) Changes in Inventories (Finished Goods, Stock-in-trade and Work-In (404.15) 6,719.29 (2,223.03) 6,315.14 (7.479.90)Progress) (15,259,80) (e) Employee benefits expense 2.363 98 2,414.06 1,871.74 4,778.04 3,643,35 9.657.89 (f) Finance Costs 772.60 718.04 614.67 1,490,64 1,294.71 3,445.43 (g) **Depreciation and Amortization expense** 1.697.00 1,721.31 1,504.81 3,418.31 2.939.81 6.222.97 (h) Other Expenses 7,531.49 7,195.96 6,396.51 14,727.45 13,321.23 34,858.27 Total expenses 1,05,733.42 1,22,630.28 96,621.20 2,28,363.70 1,92,253,37 4,23,260.25 Profit/(Loss) before Exceptional Items and Tax (3-4) 5,491.41 6,787.83 4,506.87 12,279.24 16,545.65 26,321.24 Exceptional Items - Income/(Expenses) 7. Profit/(Loss) before Tax (5+6) 5,491.41 6,787.83 4,506.87 12,279,24 16.545.65 26,321.24 Tax Expense - Current Tax 935.07 1.376.24 953.54 2,311.31 3,428.80 7,460.29 - Deferred Tax 860.05 863.08 431.44 1,723.13 1,725.98 (245.45) 1,795.12 2,239.32 1,384.98 4,034.44 5,154.78 7,214.84 Net Profit/(Loss) for the period (7-8) 3,696.29 4,548.51 3,121,89 8,244,80 11,390.87 19,106.40 10. Other Comprehensive Income A (i) Items that will not be reclassified to profit or loss 1.917.79 (3,061.63) 2,750.69 (1,143.84) 3.088.36 4,537.97 A (ii) Income Tax relating to Items that will not be reclassified . to profit or loss 181.18 B (i) Items that will be reclassified to profit or loss (21.69)121.11 517.83 99.42 551.39 247.75 B (ii) Income Tax relating to items that will be reclassified to 6.57 (34.51)(180.32)(27,94) profit or loss (190.83) (99.41) 1.902.67 (2,975.03)3,088.20 (1,072.36)3,448 92 4.867.49 Total Comprehensive Income for the period (9+10) 5,598.96 1,573.48 6,210.09 7,172.44 14.839.79 23,973.89 12 Paid-up Equity Share Capital (Face value - ₹10 each) 4,855.90 4,855.90 2,427,95 4,855.90 2,427.95 4.855.90 13. Other Equity excluding revaluation reserves 94,989.38 14 Earnings per Share (₹) (not annualized) (Refer Note 10) 7.80 9.60 6.59 17.40 24.03 40.31 (Basic and Diluted) (Face value - ₹10 each) PHYSICAL (IN MMT) В. **Product Sales** - Domestic 19.009 20.736 18.465 39,745 38.880 78.641 Export 1.877 1.772 1.233 3.649 2.196 4.849 2. Refineries Throughput 16.096 17.521 15.635 33.617 31.734 65,191 3. Pipelines Throughout 19.345 21.351 20.974 40.696 42.411 82.490

Also Refer accompanying notes to the Financial Results

	SETS AND LIABILITIES		(₹ In Crore
		AS AT	AS AT
		30.09.2017	31.03.2017
A. ASSETS		UNAUDITED	AUDITED
	ent Assets		
	rty, plant and equipment	1,09,108.88	1,06,900.73
	il work-in-progress	11,942.54	10,223.36
	ible assets	989.96	978.76
	ible assets under development	482.12	514.46
(e) Financ		V-0165	514.40
ţ	) Investments		
	Equity investment in Subsidiaries, JV's and Associates	13,169.08	13,166.77
ż	Other Investments ii) Loans	25,822.00	26,942.42
	ii) Other financial assets	1,107.52	1,180.89
	e tax assets (Net)	3,740.67	3,455.63
	non-current assets	340.49	5.47
(B) Outer	Sub Total - Non-Current Assets	3,458.92	3,276.59
2. Current A		1,70,162.18	1,66,645.08
(a) Invent			
(b) Financ		57,027.91	62,401.14
	) Investments		
	i) Trade receivables	7,259.70	7,195.41
	ii) Cash and cash equivalents	9,489.20	8,502.37
	v) Bank Balances other than above	161.99	52.86
	) Loans	24.58	33.64
(1	ri) Other financial assets	1,609.07	1,758.53
(c) Curren	t tax assets (Net)	5,569.96 2.04	9,639.56
	current assets	2.04 3,615.65	2 025 22
(e) Assets	Held for Disposal	144.48	2,925.33
	Sub Total - Current Assets	84,904.58	59.35 92,568.19
	TOTAL - ASSETS	2,55,066.76	2,59,213.27
	NO LIABILITIES		
1. Equity			
	Share Capital (Refer Note 10)	4,739.34	4,739.34
(b) Other I		1,01,721.28	94,989.38
11-1-100 at	Sub Total - Equity	1,06,460.62	99,728.72
Uabilitles 2. Non-Curre	ent Liabilities	• •	***************************************
	al Liabilities		
	Borrowings		
	) Other financial liabilities	18,495.92	20,312,04
(b) Provisio	) Other Inancial Habilities	21,560.86	20,251.48
	d tax liabilities (Net)	2,904.09	2,926.98
	ion-current liabilities	8,518.80	6,759.23
(b) Other t	Sub Total - Non-Current Liabilities	701.02	712.04
3. Current Ua		52,180.69	50,961.77
	al Liabilities		
	Borrowings		
	Trade payables	17,060.59	30,072.76
	) Other financial liabilities	27,646,70	30,107.48
	urrent Liabilities	16,529.47	16,140.37
(c) Provisio		20,400.12	13,220.47
	Tax Liabilities (Net)	14,788.57	18,924.73
	Sub Total - Current Liabilities	96,425.45	56.97
	TOTAL FORITY AND MARK PARK	50,423.43	1,08,522.78
	TOTAL - EQUITY AND LIABILITIES	2,55,066.76	2,59,213.27

#### Notes:

- 1) The above results have been reviewed and recommended by the Audit Committee in its meeting held on 26<sup>th</sup> October 2017 and approved by the Board of Directors at its meeting held on 27<sup>th</sup> October 2017.
- 2) The Financial Results have been reviewed by the Statutory Auditors as required under regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- Average Gross Refining Margin for the period April September 2017 is \$ 6.08 per bbl (April September 2016: \$ 7.19 per bbl).
- 4) The company has accounted for Budgetary Support of ₹ 1415.63 crore in April September 2017 [April September 2016: ₹ 2784.64 crore] as Revenue Grants and included in Sales/Income from operations and no under-realization is suffered by the Company on this account.
- 5) During the last quarter, company has settled its liability for entry tax in the state of Haryana including interest thereon under "The Haryana One Time Settlement Scheme for Recovery of Outstanding Dues, 2017" and consequently, an amount of ₹2808.05 crore, being provision no more required, has been written back.
- 6) As per memorandum of understanding (MOU) dated 16.02.2004 with Odisha government, fiscal incentives was granted for Paradip refinery project including interest free loan equivalent to sales tax payable to the state of Odisha for a period of 11 years from the date of commercial production which was later withdrawn by Odisha government on 22.02.2017 and the matter was in dispute. The dispute has since been resolved and a revised interest free loan agreement has been signed with Odisha government dated 25.09.2017 wherein Odisha government shall provide an interest free loan of ₹ 700 crore per year for 15 years in quarterly installment of ₹ 175 crore starting from 01.04.2016 repayable after 15 years. The first installment of loan for the period April 2016 to December 2017 is expected to be received in January 2018.
- 7) The revision of employees pay and allowances is due w.e.f 01.01.2017 and the presidential directives have been issued on 13.10.2017 for implementation of the same. The company has already provided for estimated liability on this account based on 3rd PRC recommendations and the same has been continued for current quarter as well. The pay revision implementation is in process and company does not anticipate any major change in liability on this account.
- 8) Goods and Services Tax (GST) has been implemented w.e.f 01.07.2017 wherein some of the petroleum products have come under its ambit. Accordingly, GST is being levied on these products as against Excise Duty applicable hitherto. Since, excise duty is included in revenue and GST is not included in revenue, thus to ensure comparability revenue excluding excise duty on applicable products in respect of periods before 01.07.2017 are given below:

₹ in crore Quarter ended Six months ended Year ended 30.06.2017 30.09.2016 30.09.2017 30.09.2016 31.03.2017 Revenue (gross) 1,00,260.44 1,28,190.50 2,38,827.57 2,07,457.54 4,45,372.91 Less: Excise Duty 1,800.75 1,552.80 1,800.75 3,412.33 7,317.80 Net comparable revenue 1,26,389.75 98,707.64 2,37,026.82 2,04,045.21 4,38,055.11

- 9) Dirok field of Pre-NELP block AAP-ON-94/1 commenced production of gas and condensate on 26th August 2017 having producing life cycle of 20 year. Indian Oil has the participating interest of 29.03% in the block with estimated share of reserves at 7.248 MMBOE.
- 10) Shares held under "IOC Shares Trust" of face value ₹ 116.56 crore (pre bonus ₹ 58.28 crore) has been netted from paid—up Equity Share Capital for the purpose of computing Earnings per Share. Further, pursuant to issue of bonus shares in the ratio of one equity share for every one share held in October 2016, Earning Per Share for the period ended on 30<sup>th</sup> September 2016 have been restated.

# 11) Other disclosures as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

SI. No.	Particulars	Six Months Ended 30.09.2017	Six Months Ended 30.09.2016	Year Ended 31.03.2017
(i)	Credit Rating	CRISIL AAA (Stable)	CRISIL AAA (Stable)	CRISIL AAA (Stable)
(ii)	Asset Cover available	14.74 times	5.99 times	13.61 times
(iii)	Debt Equity Ratio	0.36 : 1	0.41:1	0.55 : 1
(iv)	Debt Service Coverage Ratio {Profit After Tax + Finance Cost + Depreciation} / {Finance Cost + Principal Repayment (Long Term)}	2.01 times	2.52 times	2.03 times
(v)	Interest Service Coverage Ratio {Profit Before Tax + Finance Cost + Depreciation} / {Finance Cost}	11.46 times	14.44 times	9.94 times
(vi)	Outstanding Redeemable Preference Shares	Nil	Nil	Nil
(vii)	Debenture Redemption Reserve	₹ 2,711.08 crore	₹ 2,816.45 crore	₹ 2,611.11 crore
(viii)	Net Worth ((Paid up share capital + Other Equity (including OCI))	₹ 106,460.62 crore	₹ 100,685.87 crore	₹ 99,728.72 crore
(ix)	Paid up Debt Capital / Outstanding Debt (Bonds/ Debentures)*	₹ 10,298.06	₹ 12,797.09	₹ 10,891.89

<sup>\*</sup> includes Bonds of ₹ 1,075.16 crore, ₹ 2,718.78 crore and ₹ 1,133.85 crore as on 30.09.2017, 30.09.2016 and 31.03.2017 respectively which are listed in India.

# (x) The details of interest / principal payment in respect of non-convertible debt securities are given below:

Bonds	Previous Due Date			Next Due Date		
Boligs	Interest	Principal	Status	Interest	Principal	
Bond Series VIII - B	15.09.2017	NA	Paid	10.09.2018	10.09.2018	

12 Figures for the previous periods have been regrouped/reclassified to conform to the figures of the current periods.

SEGME	NT WISE INFORMATION						(₹ In Crore)
	UNAUDITED RESULTS FOR						AUDITED RESULTS FOR
	PARTICULARS	THREE MONTHS ENDED			SIX MONTHS	ENDED	YEAR ENDED
	<u> </u>	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017
1.	SEGMENT REVENUE  (a) Petroleum Products (b) Petrochemicals (c) Other Business Activities Sub-total Less' Inter-segment Revenue TOTAL INCOME FROM OPERATIONS	1,07,065.49 3,290.48 1,962.64 1,12,318.61 1,681.54	1,23,856.15 4,964.52 2,635.45 1,31,456.12 3,265.62	95,718.56 4,474.67 2,831.78 1,03,025.01 2,764.57	2,30,921.64 8,255.00 4,598.09 2,43,774.73 4,947.16	1,98,517.31 9,158.08 5,079.55 2,12,754.94 5,297.40	4,26,769.54 19,826.95 11,031.69 4,57,628.18 12,255.27
	TOTAL INCOME FROM OPERATIONS	1,10,637.07	1,28,190.50	1,00,260.44	2,38,827.57	2,07,457.54	4,45,372.91
2,	SEGMENT RESULTS:  (a) Profit Before Tax, Interest income, Finance Costs, Dividend and Exceptional Items from each segment (i) Petroleum Products (ii) Petrochemicals (iii) Other Business Activities	4,800.15 842.69 60.23	5,121.20 1,595.27 62.72	2,733.78 1,644.16 63.10	9,921.35 2,437.96 122.95	13,373.40 3,451.18 29.63	19,968.91 6,822.24
	Sub-total (a)	5,703.07	6,779.19				(32.34)
	(b) Finance Costs (c) Other un-allocable expenditure (Net of un-allocable income)	772.60 (560.94)	718.04 (726.68)	4,441.04 614.67 (680.50)	12,482.26 1,490.64 (1,287.62)	16,854.21 1,294.71 (986.15)	26,758.81 3,445.43 (3,007.86)
	TOTAL PROFIT BEFORE TAX (a-b-c)	5,491,41	6,787.83	4,506.87	12,279.24	16,545.65	26,321.24
3.	SEGMENT ASSETS: (a) Petroleum Products (b) Petrochemicals (c) Other Business Activities (d) Unallocated TOTAL	1,87,632.65 14,619.37 2,746.07 50,068.67 2,55,066.76	1,81,277.13 14,141.94 2,483.28 47,930.49 2,45,832.84	1,73,728.40 14,405.60 1,711.59 48,352,88 2,38,198.47	1,87,632.65 14,619.37 2,746.07 50,068.67 2,55,066.76	1,73,728.40 14,405.60 1,711.59 48,352.88 2,38,198.47	1,90,833.14 14,558.07 2,766.89 51,055.17 2,59,213.27
4.	SEGMENT LIABILITIES: (a) Petroleum Products (b) Petrochemicals (c) Other Business Activities (d) Unallocated	98,698.12 804.50 1,517.29 47,586.23	99,535.84 541.01 1,505.66 42,901.88	84,945.82 569.76 976.08 51,020.94	98,698.12 804.50 1,517.29 47,586.23	84,945.82 569.76 976.08 51,020.94	95,377.28 440.91 1,651.63 62.014.73
	TOTAL	1,48,606.14	1,44,484.39	1,37,512.60	1,48,606.14	1,37,512.60	1,59,484.55
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Notes:

A. Segment Revenue comprises Sales/income from operations (Inclusive of excise duty) and Other Operating Income.

B. Other Business segment of the Corporation comprises; Gas, Oil & Gas Exploration Activities, Explosives & Cryogenic Business and Wind Mill & Solar Power Generation.

Figures for the previous periods have been re-arranged wherever necessary.

BY ORDER OF THE BOARD

(A. K. SHARMA) DIRECTOR (FINANCE) DIN No.: 06665266

Place: New Delhi Dated: October 27, 2017